Column %	18 - 29	30 - 39	40 - 49	50 +
Coca-Cola	55%	53%	28%	38%
Diet Coke	3%	15%	14%	11%
Coke Zero	16%	16%	23%	17%
Pepsi	5%	8%	22%	6%
Diet Pepsi	1%	0%	3%	6%
Pepsi Max	18%	7%	11%	23%



Column %	18 - 29	30 - 39	40 - 49	50 +	Column %	18 - 29	30 - 39	40 - 49	50 +
Coca-Cola	55%	53%	28%	38%	Coca-Cola	55% 个	53% 个	28%	38%
Diet Coke	3%	15%	14%	11%	Diet Coke	3%	15%	14%	11%
Coke Zero	16%	16%	23%	17%	Coke Zero	16%	16%	23%	17%
Pepsi	5%	8%	22%	6%	Pepsi	5%	8%	22% 个	6%
Diet Pepsi	1%	0%	3%	6%	Diet Pepsi	1%	0%	3%	6%
Pepsi Max	18%	7%	11%	23%	Pepsi Max	18%	7%	11%	23% 个



- The coloured cells indicate a standardised residual that is statistically significant (p<0.05)
- Look at the 22% for Pepsi and 40 49.
- This tells us that people aged 40 -49 are more likely to prefer Pepsi than are people in the other categories.

Column %	18 - 29	30 - 39	40 - 49	50 +	NET
Coca-Cola	55%	53%	28%	38%	44%
Diet Coke	3%	15%	14%	11%	11%
Coke Zero	16%	16%	23%	17%	18%
Pepsi	5%	8%	22%	6%	9%
Diet Pepsi	1%	0%	3%	6%	3%
Pepsi Max	18%	7%	11%	23%	16%

sample size n=588

Computing the Expected %

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- We start with the raw *Counts*
- Then, we compute the *Total* %
- We start by computing 5 key numbers to understand Pepsi 40 49:

Observed % = 4% = 24 / 588

Column Total % = 19%

Row Total % = 9%

N = 588

And then the *Expected* % for that cell.

Counts	18 - 29	30 - 39	40 - 49	50 +	TOTAL
Coca-Cola	81	70	31	75	257
Diet Coke	5	20	16	21	62
Coke Zero	24	21	25	34	104
Pepsi	8	11	24	12	55
Diet Pepsi	1	0	3	12	16
Pepsi Max	27	9	12	46	94
TOTAL	1 46	131	111	200	588

Total %	18 - 29	30 - 39	40 - 49	50 +	TOTAL
Coca-Cola	14%	12%	5%	13%	44%
Diet Coke	1%	3%	3%	4%	11%
Coke Zero	ke Zero 4%		4%	6%	18%
Pepsi	1%	2%	4%	2%	9%
Diet Pepsi	0%	0%	1%	2%	3%
Pepsi Max	Pepsi Max 5%		2%	8%	17%
TOTAL	25%	23%	19%	35%	100%



So on the table on the right, here are the *Expected* % for all the cells on the table.

The Expected % is computed using the row and column %'s.

In this case it's **9.35%** x **18.88%...** (when all the decimal places are used in the calculation)which gives us **1.77%**.

Expected %	18 - 29	30 - 39	40 - 49	50 +	TOTAL
Coca-Cola	10.85%	9.74%	8.25%	14.87%	43.71%
Diet Coke	2.62%	2.35%	1.99%	3.59%	10.54%
Coke Zero	4.39%	3.94%	3.34%	6.02%	17.69%
Pepsi	2.32%	2.08%	1.77%	3.18%	9.35%
Diet Pepsi	0.68%	0.61%	0.51%	0.93%	2.72%
Pepsi Max	3.97%	3.56%	3.02%	5.44%	15.99%
TOTAL	24.83%	22.28%	18.88%	34.01%	100.00%

Total %	18 - 29	30 - 39	40 - 49	50 +	TOTAL	Expected %	18 - 29	30 - 39	40 - 49	50 +	TOTAL
Coca-Cola	14%	12%	5%	13%	44%	Coca-Cola	10.85%	9.74%	8.25%	14.87%	43.71%
Diet Coke	1%	3%	3%	4%	11%	Diet Coke	2.62%	2.35%	1.99%	3.59%	10.54%
Coke Zero	4%	4%	4%	6%	18%	Coke Zero	4.39%	3.94%	3.34%	6.02%	17.69%
Pepsi	1%	2%	4%	2%	9%	Pepsi	2.32%	2.08%	1.77%	3.18%	9.35%
Diet Pepsi	0%	0%	1%	2%	3%	Diet Pepsi	0.68%	0.61%	0.51%	0.93%	2.72%
Pepsi Max	5%	2%	2%	8%	17%	Pepsi Max	3.97%	3.56%	3.02%	5.44%	15.99%
TOTAL	25%	23%	19%	35%	100%	TOTAL	24.83%	22.28%	18.88%	34.01%	100.00%

But if you recall, the total-% for this cell was 4%.

So the actual total-% is higher than the expectation. -1.77%

So we can say that 40 to 49 year olds are more likely to prefer Pepsi than are other age groups in our sample. We can quantify these differences by computing the *residuals:*

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The residuals are easy to compute. Residual % = Observed % - Expected % = 4% - 1.77%

- +/0 - 1.77/0

= 2.32%(after correcting for rounding error)

The full table of residuals is shown to the right.

But residuals on their own are not enough.

 \geq How big is the residual of 2.32%?

Residuals	18 - 29	30 - 39	40 - 49	50 +	TOTAL
Coca-Cola	2.92%	2.17%	-2.98%	-2.11%	0.00%
Diet Coke	-1.77%	1.05%	0.73%	-0.02%	0.00%
Coke Zero	-0.31%	-0.37%	0.91%	-0.23%	0.00%
Pepsi	-0.96%	-0.21%	2.32%	-1.14%	0.00%
Diet Pepsi	-0.51%	-0.61%	0.00%	1.12%	0.00%
Pepsi Max	0.62%	-2.03%	-0.98%	2.39%	0.00%
TOTAL	0.00%	0.00%	0.00%	0.00%	0.00%



$Standardized \ Residual(Z) = \frac{Observed \% - Expected \%}{\sqrt{Expected \%(1 - Column \ Total \%)(1 - Row \ Total \%)/N}}$

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What we can do with these *standardized residuals*?

We can use them for statistical tests.

If the z-statistic is higher than ± 1.96 , it is considered significant at the 0.05 level.

The significant residuals therefore are highlighted in blue (significantly higher) and red (significantly lower).

z-Statistic	18 - 29	30 - 39	40 - 49	50 +
Coca-Cola	3.3	2.5	-3.7	-2.2
Diet Coke	-3.2	2.0	1.5	.0
Coke Zero	5	6	1.5	3
Pepsi	-1.9	4	4.9	-2.0
Diet Pepsi	-1.7	-2.2	.0	3.5
Pepsi Max	1.0	-3.2	-1.7	3.3



We can then apply that same colour coding back to the original column-% table.

z-Statistic	18 - 29	30 - 39	40 - 49	50 +	column-%	18 - 29	30 - 39	40 - 49	50 +
Coca-Cola	3.3	2.5	-3.7	-2.2	Coca-Cola	55%	53%	28%	38%
Diet Coke	-3.2	2.0	1.5	.0	Diet Coke	3%	15%	14%	11%
Coke Zero	5	6	1.5	3	Coke Zero	16%	16%	23%	17%
Pepsi	-1.9	4	4.9	-2.0	Pepsi	5%	8%	22%	6%
Diet Pepsi	-1.7	-2.2	.0	3.5	Diet Pepsi	1%	0%	3%	6%
Pepsi Max	1.0	-3.2	-1.7	3.3	Pepsi Max	18%	7%	11%	23%